

Some pertinent questions every business person should ask themselves!

Do you understand how profit is created?

In order to build a profitable business it is necessary to understand how profit generation levers in your business work. Our management accounting service measures gross margin by product and provides essential information to identify how profits are made and lost in your business.

Have you control of your business overheads?

Once profit is made the challenge is to retain as much of it as possible within the business. Every business must control and monitor its overheads. We provide cost modeling and budget-setting services that focus on maximizing the net profit line.

Are you building the capital base of the business?

We challenge your business not only to create profit but to retain its profits and build its capital base. Our qualified Chartered Tax Adviser provides taxation advice and compliance services for individuals and companies that will minimize the loss of capital to the enterprise.

Are you managing the working capital of your business?

Cash-flow is the life blood of any business. Where profit margins are tight there is little scope for bad debts and extended credit terms. We can help you create cash-flow projections, arrange short and long term working capital finance and credit check potential customers, suppliers and business partners.

Is your business constantly innovating?

The essence of business is to bring innovation to the marketplace and convert competitive advantage to monetary gain. We aim to be your trusted finance business partner and provide a suite of tools to help you develop your business plan, review business strategy and pursue marketing initiatives.

Will your business meet your retirement needs?

Every self-employed person should have an exit strategy and consider providing for retirement. This may involve paying monthly contributions to a pension fund or developing the business for sale. You may wish to pass on the business to your son or daughter and continue a family tradition. We can advise you on succession planning, the taxation implications of retirement and how to groom your business for that trade sale.

Do you have a work life balance to sustain your entrepreneurial energy?

An entrepreneur must deal with all facets of the business and is the key driver of future growth in the enterprise. You cannot afford to lose your focus and be distracted by daily administrative tasks. Why not outsource your weekly payroll routine and your book-keeping and VAT returns to us and take the extra time to get fit, play a round of golf or just spend more time with your family!